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To whom it may concern

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## **Letter of Recommendation and Appreciation for Prof. Jean Lipman-Blumen**

Dear reader,

I am a self-employed trainer in the field of project management, serving a customer base in three continents. My audience consists of seasoned project managers with a record of many years in the field.

My students expect proficiency and innovative techniques from my teaching. So, I have to continuously enrich seminar contents and delivery.

I got aware of Jean's work during research for my seminars through various references in literature and on the web.

Her first book I read was *The Allure of Toxic Leaders*. It describes a confusing topic: Why do people sometimes follow destructive persons. This is especially important for a German who wants to better understand his own country's history.

Then came *Connective Leadership* and *Hot Groups* – perfect "Wow"-topics for the field of project management.

They help leaders understand better the requirements imposed on them by fast changing environments and situations. This is relevant in operations, but even more germane in project management, where the same *Achieving Styles*, that are appropriate in one moment, can be wrong an hour later and then prevent people from achieving overall success.

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I attended two seminars run by Jean at the Caltech in Pasadena, CA.

There, I found her an intelligent and deep-thinking educator. Her experience from working with her mentor Peter F. Drucker and with many top leaders from all over the world gave her valid insights into the nature of leadership; and she is willing to share this with her students.

Jean's work is based on scientific research methodologies and on evidence from over 23,000 data sets from practitioners in leadership.

Jean strongly combines analytical ability and practical common sense. She energizes her students from the first moment of her trainings to identify areas of personal improvement and implement behavioral changes.

After her trainings, I dramatically improved my *Achieving Styles*, which influence my success as an educator. Jean has helped me identify gaps in my leadership skills and advance on them without letting go my strengths.

Her work has become a topic in my trainings, and my students agree that it is a true highlight for them. I am planning to further extend on that.

I recommend Prof. Lipman-Blumen's training for everybody who is dedicated to foster real life business success and who wants to improve leadership skills, following an approach that is based on sound scientific work.

I am happy to have met Prof. Jean Lipman-Blumen in person and take pride in calling her a friend.

Kind regards

